

July 26, 2000

Tyco Electronics
11 Tyco Drive
Stafford Springs, CT 06076

Dear Leslie:

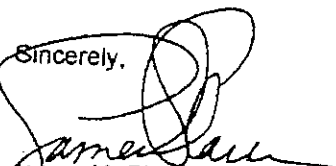
I am enclosing my resume for the position of Controller (Ref Code TPCG Controller/Staff/Man) listed on Monster.com. I have held key financial manager positions for plastic packaging, specialty paper, and sporting goods manufacturing companies. In addition, I have extensive experience overseeing the budgeting process, month end closings, variance analysis, and financial reporting systems in a manufacturing environment.

Tyco, the world's largest supplier of electronic and electrical connectors, with combined sales of over \$22 billion in fiscal 1999 is impressive.

I believe my qualifications closely parallel the requirements for the position and would appreciate meeting with you in person to discuss the position.

Please contact me at 413-562-8708 and I appreciate your confidentiality.

Sincerely,


James M. Plasse

Fr. day @ 10:00am - 8/4/00
Tuesday @ 6pm 08/08/00

15-39

CONFIDENTIAL RESUME

James M. Plasse

19 Hillary Lane, Westfield, MA 01085
Home 413-562-8708, Work 413-529-1333

Fax: 413-529-1291

16
75 15 = 90
↓
based on
primary info
+ 2.5%

Experience.

October 1996

To Present

Tubed Products, Inc., Easthampton, MA 01027

Packaging Division of McCormick & Company Spices
Financial Analysis Manager

- Responsible for guiding and supporting senior management in their understanding of the financial related activities in a manner designed to meet the planned profitability of a \$100 million company.
- Provide business advice to members of the operations and sales groups to assist them in achieving profit and volume objectives.
- Contribute to company strategy and initiatives as a key member of the financial staff achieving an \$11 million turnaround in operating profits and a \$5 million reduction in excess and obsolete inventories.
- Responsible for the financial analysis of capital asset proposals to assure conformance with corporate policy and financial targets with the sound investment of a \$7 million capital budget.
- Support the pricing committee by providing the necessary standard and actual costs needed to make sound pricing decisions enabling the company to exceed planned gross margins by 20 percent.
- Coordinated a cross functional team to implement procedures and guidelines to improve the collection and resolution of over \$400 thousand in outstanding receivables.
- Prepare and distribute weekly financial performance results and charts for the weekly staff meeting.
- Work with the company's information systems department to develop financial information systems.
- Responsible for the development and update of the finance departments policies and procedures.
- Chairperson and Executive Committee member of the McCormick & Company Multiple Management Board. (Junior Board of Directors)

June 1992

to October 1996

Spalding Sports Worldwide, Chicopee, MA 01021

Senior Financial Analyst

- Responsible for the management of accounting staff to ensure an accurate month end close for a \$300 million U.S. Division.
- Interfaced available computer software with financial reporting requirements to streamline manual financial processes.
- Provided financial information for various sales and marketing managers, and vice presidents on key business trends, ratios, and variances.
- Participated in monthly staff meetings to review system improvements, contingency plans, expense reduction plans, and financial results.
- Directly responsible for product line budgets, forecasting, and financial statement analysis.
- Monitored operating expenses, costs, margin analysis, and product line profitability.
- Reconciled domestic and international inventory, manufacturing, and procurement variances.
- Audited billing transactions to assure accuracy and conformance with company policy.
- Reviewed disbursements for all inbound freight, duty, brokerage, bank charges, and custom fees applicable to inventory purchases.

15-40

CONFIDENTIAL RESUME

James M. Plasse

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June 1988 Ampad Corporation, Holyoke, MA 01040
To June 1992 Division of Mead Paper & Company
Senior Cost Accountant

- Responsible for all functions relating to cost accounting, budgets, and forecasting of a \$200 million company.
- Lead a cross-functional team in the development and implementation of an activity based cost system.
- Coordinated all the manufacturing budgets for six manufacturing plants with \$28 million in inventory.
- Supervised the daily accounting activities of three cost accountants, responsible for the monthly closing process, variance analysis, preparation of monthly financial statements and forecasts.
- Developed computer generated reports for tracking inventory waste, inefficiencies and material usage variances.
- Protected corporate assets through the development and implementation of sound financial policies and procedures.
- Participated in monthly staff meetings with senior management to review financial results, and corporate strategies for operational improvements.

May 1986 Sealed Air Corporation, Holyoke, MA 01040
To June 1988 *Plant Controller/Accounting Manager*

- Responsible for all plant accounting activities for two divisions of Sealed Air Corporation.
- Supervised the daily work activities of payroll, accounts payable, and accounts receivable departments.
- Responsible for product line budgets, fixed manufacturing and capital budgets, standard cost development, monthly closings, variance analysis, and monthly financial reporting.
- Prepared monthly profit and loss statements and variance analysis for a process cost environment.
- Assured optimum utilization of financial resources through sound forecasting and cash management.
- Audit billing transactions to assure accuracy and conformance with corporate policy and assist in setting relevant policy.
- Coordinated annual external and internal audits including the annual physical inventory process.

Relevant Experience

and Skills: Proficient in use of Excel, Microsoft Word and Powerpoint, Lotus 123, Lotus Wordpro, Lotus Freelance, Ross General Ledger, Mapics\XA, and other PC\Network based systems.

Education: M.B.A., Western New England College, Springfield, MA
B.A., Accounting, Westfield State College, Westfield, MA
A.S., Business Administration, Holyoke Community College, Holyoke, MA
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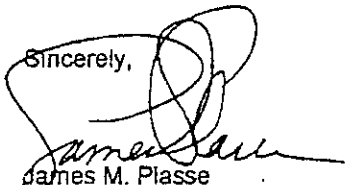
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October 1996

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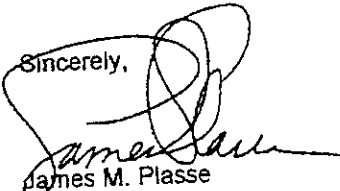
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C.J. NUSOM
PLANT MANAGER

TUBED PRODUCTS, INC.
44 O'NEILL STREET
EASTHAMPTON, MA 01027
TEL. 413-529-1332
EMAIL: ClaudeNusom_III@mccormick.com
FAX. 413-529-1290

MCCORMICK PACKAGING GROUP



JAMES PLASSE
FINANCIAL ANALYSIS MANAGER

TUBED PRODUCTS, INC.
44 O'NEILL ST.
EASTHAMPTON, MA 01027
TEL. 413-529-1333
FAX. 413-529-1291

MCCORMICK PACKAGING GROUP



SID AMASYA, CPTM
DIRECTOR OF MATERIALS & LOGISTICS

TUBED PRODUCTS, INC.
44 O'NEILL ST.
EASTHAMPTON, MA 01027
TEL. 413-529-1331
FAX. 413-529-1290
Sid_Amasya@mccormick.com

MCCORMICK PACKAGING GROUP



15-47